



NAME AND CONTACT INFORMATION

BUGAMELLI FABRIZIO



WORKING EXPERIENCE

01/06/2020-until now
15/04/2021-14/04/2023
01/09/2020 - 14/04/2021

President of Nextema, spin off company of University of Bologna
Business Developer CIRI University of Bologna
Business developer of the Spin Off Unit | Almacube srl, Unibo incubator, Bologna, Italy

03/09/2001 -
22/07/2020

Chief Executive Officer | AlmaCube, incubator of the University of Bologna, Bologna, Italy

Marketing and strategic consultancy aimed at the business development of the technological spin offs of the University of Bologna. He has been appointed to the board of directors of 12 spin offs of Unibo (Almaplasma srl, mHealth Technology srl, Wellmicro srl, Sinbiosys srl, Eyecan srl, LawFoodSafety srl, Bitnomos srl; Fragile srl; GreenArco srl; Mysurable srl; Nextema srl; Targeting Gut Disease srl) with the aim of supporting industrial partnerships and the commercial development of individual companies

01/01/2003 – until now

contract professor | University of Bologna, Bologna, Italy

holder of the course Workshop of business creation TA

30/11/2019-until now

organizational manager | PNICube, association of university incubators

coordinated the organization of the National Innovation Award, the most important Italian initiative aimed at helping the business development of technology spin offs by putting them in contact with the main Corporate Open Innovation players and with Venture Capital funds

EDUCATION AND TRAINING

02/09/1996 - 01/12/1997

Master in Business Management

Profingest, Bologna - Italy

02/10/1989 - 29/02/1996

Degree in Political Science

University of Bologna, Bologna - Italy
vote 110/110

PERSONAL SKILLS AND COMPETENCES

Native language

Italian

Other languages

English

Understanding

Spoken

Writing

I listen-B2	Oral interaction- B1	B2
Reading-B2	Oral production- B1	

French

Understanding	Spoken	Writing
I listen-B2	Oral interaction- A2	A2
Reading-B2	Oral production- A2	

Job-related skills

- Organizational and delegation skills
- Development of industrial partnerships
- Project management
- Customer evaluation and analysis
- Negotiation
- Consulting
- Strategic planning

Communication skills

- Ability to speak clearly and confidently in public.
- Skills in mediation and conflict resolution.
- Excellent listening skills that pay a lot of attention to detail.

Organizational and managerial skills

- Experience in leading cross-functional teams.
- Proactive in taking the initiative.
- Excellent project management skills, with experience in completing projects on time and on budget.
- Goal and result oriented.

Digital skills

Information processing:	Communications:
Expert user	Expert user
Content creation-	Security Levels:
Independent user	Independent user
Problem solving:	
Independent user	

Other skills and competences